HANDRAIL
Media Canada Inc.

Technical Partner Proposal

Technical service partnership: a new project stream for qualified escalator contractors and manufacturers.



Ontario Corporation No. 1001774503 | handrailmediacanada.com

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ABOUT HMC

The Canadian campaign coordinator

Commercial role

HMC develops venue and advertiser relationships and manages campaign coordination.

Technical role

HMC supplies the approved campaign material, installation procedures and site documentation package.

Compliance role

HMC coordinates each required regulatory and property approval before field work.

Partner role

The technical partner provides qualified personnel to control, stop and restart the escalator and complete required operating and post-removal checks.



Reference installation — international network

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COMPLIANCE FRAMEWORK

Field work begins only after required approvals

Regulatory pathway

HMC maintains the variance and site-specific submission file required by the applicable authority.

Product evidence

The technical package includes supplier specifications and independent assessment material available for review.

Qualified personnel

Licensed or otherwise authorized mechanics control the escalator and complete required safety and operating checks; HMC installs and removes the film.

Insurance

HMC provides evidence of the required commercial liability coverage before site work begins.

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REQUESTED SERVICES

Defined work packages for each campaign

01 Site survey

Identify handrail type, dimensions, access and operating constraints

02 Pre-installation review

Confirm baseline condition and stop or secure the escalator for HMC's work

03 Installation coordination

Stop and control the escalator while HMC's trained contractor applies the film

04 Return-to-service checks

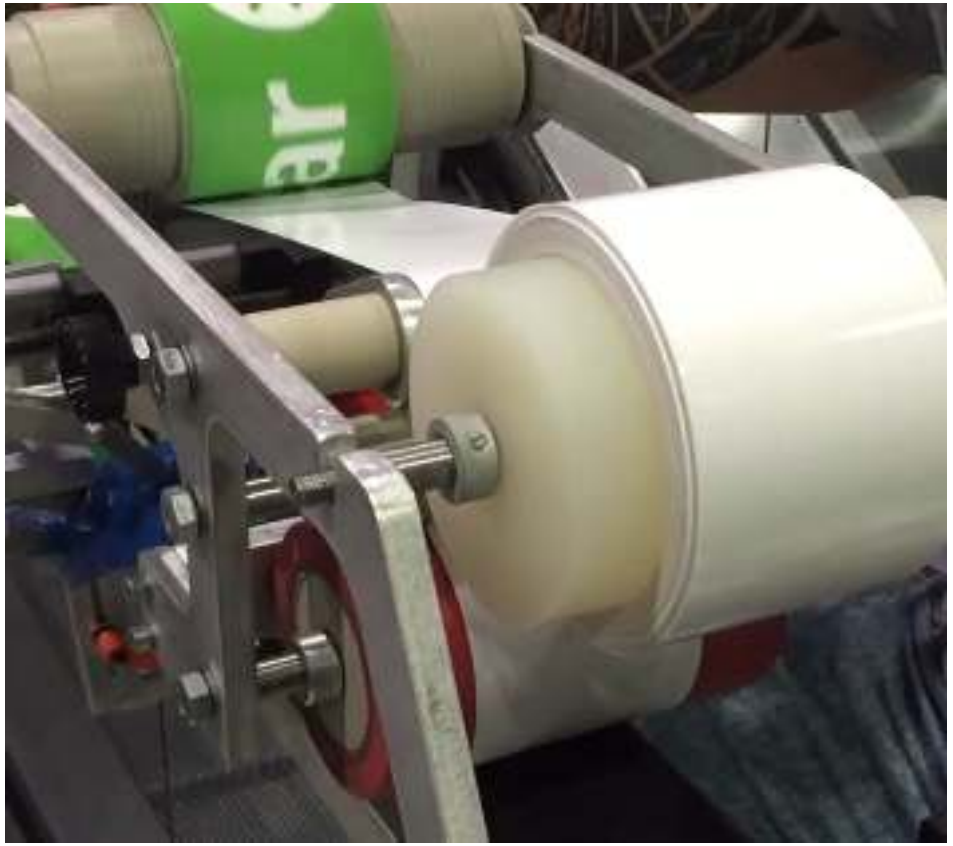
Verify tracking, traction, grip, clearances and synchronized operation

05 Operational support

Manage escalator operation and respond to equipment concerns within the agreed scope

06 Removal and close-out

Stop and control the escalator while HMC removes the film; inspect and document handrail condition



Specialized applicator — printed film applied to a handrail in a single pass

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PARTNER INCOME

Additional paid work without advertising sales duties

Project fees

The partner quotes approved survey, shutdown and restart, operating checks, technical oversight and post-removal inspection for each campaign.

Repeat work

Each campaign can create scheduled technical attendance at installation and removal, plus any agreed operating checks.

Clear scope

The work order defines personnel, hours, access conditions, reporting and invoicing before mobilization.



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RESPONSIBILITY SPLIT

HMC controls film work; the technical partner controls escalator operation

HMC

Venue and advertiser coordination

Artwork, material and film handling

Film installation and removal

Regulatory submission coordination

Campaign documentation and administration

TECHNICAL PARTNER

Site survey and technical method review

Stop, secure and restart the escalator

Operating checks and return to service

Post-removal handrail inspection

Field records and invoice

HMC installs and removes the film. The technical partner does not apply or remove it.

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TECHNICAL CONTROLS

The procedure protects handrail function and public use

Measured fit

Film dimensions follow the actual installed profile and supplier clearances.

Operating checks

The partner verifies tracking, traction, grip, speed synchronization and entry or exit clearances.

Condition monitoring

HMC coordinates visual checks for edge lift, cuts, residue or abnormal operation.

Controlled removal

HMC's trained contractor removes the film; the technical partner inspects the exposed handrail and confirms its condition before return to service.



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PILOT WORK ORDER

A practical first engagement

1

Survey

Confirm fit and access

2

Plan

Confirm method and work window

3

Install

Partner stops unit; HMC applies film

4

Operate

Monitor and respond as agreed

5

Remove

HMC removes; partner inspects and restarts

HMC requests a written quotation and availability for the pilot scope. The final work order identifies the site, personnel and required records.

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A new paid technical-support line for qualified escalator teams

Let’s review the technical package and define a pilot work order.

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